



Catalog Order Form

PHONE NUMBER _____

FAX NUMBER _____

Note: Your Customer Number Is Printed Above Your Name On The Address Section (Back Page)

PLACE YOUR CUSTOMER NUMBER HERE

PLEASE MAKE A PERMANENT RECORD OF YOUR CUSTOMER NUMBER

ADDRESS CHANGES OR CORRECTIONS
NAME
ADDRESS
CITY
STATE ZIP

NAME _____

ADDRESS _____

CITY STATE ZIP _____

1701 LIBERTY STREET
KANSAS CITY, MO 64102-1046

January 1, 2016 thru
February 25, 2017

NAME

ADDRESS: DROP SHIPMENT

NOTE: EACH DROP SHIPMENT MUST BE ACCOMPANIED BY A SEPARATE CASHIER CHECK OR MONEY ORDER.

ADDRESS

CITY

STATE ZIP

Fold Line

Small Engine Distributors

1701 Liberty Street,
Kansas City MO 64102

Phone 816 421-6020

Fax 816 421-4511

TERMS OF SALE POSITIVELY NO OPEN ACCOUNTS OR PHONE ORDERS.

SALE POSITIVELY ENDS ON DATE ADVERTISED. ORDERS MUST BE POSTMARKED BY SALE DATE.

COMPANY CHECK FOR PAYMENT IN FULL WITH ORDER IS REQUIRED.

NO PERSONAL CHECKS.

WE MAKE NO WARRANTY EITHER FULL OR LIMITED NOR EXPRESSED OR IMPLIED, NOR OF FITNESS OF PURPOSE OR MERCHANTABILITY.

MERCHANDISE WARRANTY (IF ANY) IS FROM RESPECTIVE MANUFACTURER ONLY. WE DO NOT ALLOW RETURNS OF MERCHANDISE. SPLIT SHIPMENTS GOING... TRUCK / UNITED PARCEL SERVICE, MUST BE ACCOMPANIED BY SEPARATE CHECKS.

No Telephone Orders or Credit Card Sales Allowed.

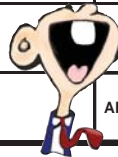
Office & Warehouse Business Hours
Monday Thru Friday 8:30 To 5:00
Saturday & Sunday Closed

Pick Up and Deliveries No Later Than 4:30 To Allow Processing and Closing.

No Credit Card Sales Wholesale To Dealers Only!

MINIMUM ORDER \$25.00 (Merchandise \$15.00 + Shipping Charges \$10.00)

Table with 4 columns: Quantity, Product No. / Description, Unit Price, Amount. Includes a 'REMEMBER' note about insurance and a 'TOTAL MERCHANDISE' row.



NOTE: EXCESS SHIPPING MONEY WILL BE REFUNDED WITH INVOICE!

AMOUNT PAID INCLUDED WITH ORDER

DATE OF ORDER

ACH ON FILE?

YES []



GROUND SERVICE RATES



ZONES BY FIRST THREE DIGITS OF YOUR ZIP CODE

| ZIP | ZONE | ZIP | ZONE | ZIP | ZONE | ZIP | ZONE | ZIP | ZONE | ZIP | ZONE | ZIP | ZONE | ZIP | ZONE |
|---------|------|---------|------|---------|------|---------|------|---------|------|---------|------|---------|------|---------|------|
| 004-005 | 6 | 200-217 | 5 | 360-368 | 5 | 450-455 | 4 | 561 | 3 | 625-634 | 3 | 700-709 | 5 | 797-799 | 5 |
| 010-046 | 6 | 218 | 6 | 369-375 | 4 | 456-457 | 5 | 562-566 | 4 | 635 | 2 | 710-724 | 4 | 800-811 | 4 |
| 047 | 7 | 219-232 | 5 | 376-379 | 5 | 458-479 | 4 | 567 | 5 | 636-637 | 3 | 725-732 | 3 | 812-816 | 5 |
| 048-099 | 6 | 233-237 | 6 | 380-393 | 4 | 480-487 | 5 | 570-582 | 4 | 638 | 4 | 733 | 5 | 820 | 4 |
| 100-129 | 6 | 238-278 | 5 | 394-395 | 5 | 488-496 | 4 | 583 | 5 | 639 | 3 | 734-736 | 4 | 821 | 5 |
| 130-132 | 5 | 279 | 6 | 396-397 | 4 | 497 | 5 | 584-585 | 4 | 640-653 | 2 | 737-738 | 3 | 822 | 4 |
| 133-136 | 6 | 280-299 | 5 | 398-399 | 5 | 498-499 | 4 | 586-595 | 5 | 654-655 | 3 | 739 | 4 | 823-832 | 5 |
| 137-179 | 5 | 300-306 | 5 | 400-410 | 4 | 500-507 | 3 | 596-599 | 6 | 656-674 | 2 | 740-746 | 3 | 833 | 6 |
| 180-181 | 6 | 307 | 4 | 411-412 | 5 | 508 | 2 | 600-611 | 4 | 675-676 | 3 | 747 | 4 | 834 | 5 |
| 182 | 5 | 308-326 | 5 | 413-414 | 4 | 509-514 | 3 | 612 | 3 | 677 | 4 | 748-749 | 3 | 835-838 | 6 |
| 183 | 6 | 327-339 | 6 | 415-418 | 5 | 515-516 | 2 | 613 | 4 | 678 | 3 | 750-768 | 4 | 840-847 | 5 |
| 184-188 | 5 | 341-343 | 6 | 420-432 | 4 | 520-528 | 3 | 614-616 | 3 | 679 | 4 | 769-777 | 5 | 850-854 | 6 |
| 189-194 | 6 | 344 | 5 | 433 | 5 | 530-537 | 4 | 617-619 | 4 | 680-685 | 2 | 778 | 4 | 855-863 | 5 |
| 195-198 | 5 | 346-349 | 6 | 434-436 | 4 | 538 | 3 | 620-623 | 3 | 686-689 | 3 | 779-789 | 5 | 864 | 6 |
| 199 | 6 | 350-359 | 4 | 437-449 | 5 | 539-560 | 4 | 624 | 4 | 690-693 | 4 | 790-796 | 4 | 865-880 | 5 |

| => ZONE | | | | | | | => ZONE | | | | | | | => ZONE | | | | | | |
|---------|---|---|---|---|---|---|---------|---|---|---|---|---|---|---------|---|---|---|---|---|---|
| WT | 2 | 3 | 4 | 5 | 6 | 7 | WT | 2 | 3 | 4 | 5 | 6 | 7 | WT | 2 | 3 | 4 | 5 | 6 | 7 |

| | | | | | | | | | | | | | | | | | | | | |
|----|-------|-------|-------|-------|-------|-------|----|-------|-------|-------|-------|-------|-------|-----|--------|--------|--------|--------|--------|--------|
| 1 | 16.15 | 16.88 | 17.11 | 17.50 | 17.82 | 17.95 | 51 | 27.34 | 32.15 | 36.55 | 42.77 | 52.14 | 60.67 | 101 | 73.26 | 73.66 | 77.86 | 81.70 | 90.19 | 97.30 |
| 2 | 16.95 | 17.63 | 18.37 | 18.59 | 19.03 | 19.25 | 52 | 27.37 | 32.20 | 36.74 | 42.86 | 52.18 | 60.68 | 102 | 73.80 | 74.43 | 78.51 | 82.46 | 90.83 | 97.90 |
| 3 | 17.09 | 18.02 | 18.92 | 19.24 | 19.70 | 20.09 | 53 | 27.39 | 32.24 | 36.77 | 43.09 | 52.22 | 60.69 | 103 | 75.21 | 75.24 | 79.20 | 83.07 | 92.12 | 99.21 |
| 4 | 17.36 | 18.24 | 19.43 | 19.92 | 20.29 | 20.86 | 54 | 27.41 | 32.28 | 36.79 | 43.31 | 52.27 | 60.71 | 104 | 75.53 | 76.00 | 79.87 | 83.71 | 92.35 | 99.44 |
| 5 | 17.40 | 18.32 | 19.82 | 20.40 | 20.70 | 21.36 | 55 | 27.42 | 32.33 | 36.81 | 43.82 | 52.32 | 60.72 | 105 | 76.40 | 76.82 | 80.53 | 84.96 | 92.78 | 99.89 |
| 6 | 17.72 | 18.60 | 19.97 | 20.65 | 21.01 | 21.68 | 56 | 27.44 | 32.55 | 36.86 | 44.31 | 52.36 | 60.75 | 106 | 77.29 | 77.63 | 81.19 | 84.99 | 93.43 | 100.58 |
| 7 | 18.21 | 18.83 | 20.15 | 20.92 | 21.23 | 22.04 | 57 | 27.89 | 32.72 | 36.93 | 44.83 | 52.41 | 60.94 | 107 | 78.10 | 78.46 | 82.45 | 85.62 | 94.07 | 101.28 |
| 8 | 18.37 | 19.07 | 20.32 | 21.17 | 21.63 | 22.46 | 58 | 27.90 | 32.73 | 37.18 | 45.58 | 52.55 | 61.06 | 108 | 78.91 | 79.26 | 82.56 | 86.26 | 94.73 | 101.96 |
| 9 | 18.65 | 19.27 | 20.45 | 21.26 | 21.92 | 23.05 | 59 | 28.05 | 32.98 | 37.60 | 45.59 | 52.94 | 61.35 | 109 | 79.72 | 80.04 | 83.22 | 86.89 | 95.38 | 102.64 |
| 10 | 18.83 | 19.30 | 20.58 | 21.63 | 22.34 | 23.92 | 60 | 28.25 | 33.22 | 38.06 | 45.85 | 53.35 | 61.63 | 110 | 80.42 | 80.89 | 83.90 | 87.52 | 96.08 | 103.36 |
| 11 | 19.29 | 19.74 | 20.69 | 21.84 | 22.95 | 25.23 | 61 | 28.65 | 33.99 | 38.07 | 46.63 | 53.75 | 61.94 | 111 | 81.07 | 81.55 | 85.20 | 88.15 | 96.71 | 104.03 |
| 12 | 19.47 | 20.09 | 20.80 | 22.04 | 23.19 | 25.91 | 62 | 28.99 | 34.81 | 38.30 | 46.99 | 54.05 | 62.77 | 112 | 82.27 | 82.76 | 85.88 | 88.80 | 97.34 | 104.74 |
| 13 | 20.03 | 20.37 | 20.96 | 22.30 | 23.95 | 27.17 | 63 | 29.08 | 35.07 | 38.31 | 47.24 | 54.36 | 62.87 | 113 | 82.33 | 82.83 | 86.59 | 89.41 | 98.01 | 105.43 |
| 14 | 20.03 | 20.70 | 21.09 | 22.50 | 24.69 | 28.34 | 64 | 29.44 | 35.58 | 39.09 | 47.74 | 55.13 | 63.23 | 114 | 82.97 | 84.10 | 87.30 | 90.71 | 98.66 | 106.09 |
| 15 | 20.09 | 20.97 | 21.26 | 23.17 | 25.45 | 28.95 | 65 | 29.89 | 36.10 | 39.10 | 47.75 | 55.53 | 63.35 | 115 | 83.61 | 84.19 | 87.39 | 90.90 | 99.29 | 106.81 |
| 16 | 20.26 | 21.13 | 21.41 | 23.22 | 25.99 | 29.83 | 66 | 30.20 | 36.59 | 39.15 | 47.79 | 55.57 | 63.52 | 116 | 84.26 | 85.02 | 88.71 | 91.21 | 99.81 | 107.33 |
| 17 | 20.48 | 21.65 | 21.70 | 23.79 | 26.91 | 31.15 | 67 | 30.49 | 36.63 | 39.46 | 47.84 | 55.93 | 63.79 | 117 | 84.88 | 85.69 | 89.39 | 92.48 | 100.45 | 108.01 |
| 18 | 20.50 | 21.83 | 22.10 | 24.55 | 27.67 | 31.63 | 68 | 30.66 | 37.41 | 40.97 | 48.01 | 56.19 | 64.15 | 118 | 85.54 | 86.99 | 89.45 | 92.69 | 101.09 | 108.69 |
| 19 | 20.55 | 22.07 | 22.13 | 24.81 | 28.07 | 32.27 | 69 | 30.91 | 37.42 | 40.98 | 49.03 | 56.45 | 64.38 | 119 | 86.20 | 87.05 | 90.14 | 93.10 | 101.75 | 109.37 |
| 20 | 20.73 | 22.32 | 22.61 | 25.63 | 28.93 | 33.17 | 70 | 31.02 | 37.47 | 41.70 | 49.54 | 57.41 | 64.58 | 120 | 87.31 | 88.27 | 90.85 | 93.76 | 102.39 | 110.06 |
| 21 | 21.10 | 22.88 | 23.23 | 25.99 | 29.78 | 34.12 | 71 | 45.11 | 51.74 | 56.19 | 63.61 | 72.14 | 79.53 | 121 | 88.02 | 88.63 | 91.55 | 94.27 | 102.91 | 110.54 |
| 22 | 21.41 | 23.18 | 23.82 | 26.81 | 30.66 | 35.07 | 72 | 45.43 | 51.79 | 56.65 | 64.55 | 72.52 | 81.42 | 122 | 88.47 | 89.26 | 92.24 | 94.90 | 103.54 | 111.93 |
| 23 | 21.55 | 23.57 | 24.31 | 27.36 | 31.50 | 35.96 | 73 | 46.24 | 51.82 | 56.79 | 64.69 | 73.07 | 81.74 | 123 | 89.15 | 89.33 | 93.65 | 95.51 | 104.19 | 112.15 |
| 24 | 21.81 | 23.93 | 24.82 | 27.96 | 32.62 | 36.90 | 74 | 47.34 | 51.84 | 57.24 | 65.25 | 73.85 | 82.67 | 124 | 89.78 | 90.63 | 93.70 | 96.19 | 104.86 | 112.59 |
| 25 | 21.96 | 24.25 | 25.03 | 28.53 | 33.21 | 37.81 | 75 | 48.27 | 52.66 | 57.35 | 65.96 | 74.83 | 83.27 | 125 | 90.47 | 90.64 | 94.42 | 96.84 | 105.49 | 113.27 |
| 26 | 22.49 | 24.65 | 25.74 | 29.15 | 34.13 | 39.08 | 76 | 49.26 | 53.78 | 57.47 | 66.67 | 75.49 | 84.27 | 126 | 91.78 | 91.98 | 95.83 | 97.32 | 105.96 | 113.77 |
| 27 | 22.82 | 25.04 | 25.92 | 29.50 | 34.97 | 39.64 | 77 | 50.29 | 54.50 | 58.51 | 67.24 | 75.81 | 85.45 | 127 | 91.84 | 92.01 | 96.56 | 97.95 | 106.61 | 114.44 |
| 28 | 23.08 | 25.60 | 26.91 | 30.68 | 36.49 | 41.28 | 78 | 51.16 | 55.13 | 58.93 | 67.75 | 76.13 | 86.52 | 128 | 92.49 | 92.51 | 97.29 | 98.61 | 107.23 | 115.77 |
| 29 | 23.44 | 25.97 | 27.49 | 31.19 | 37.29 | 42.10 | 79 | 52.17 | 56.49 | 59.86 | 68.45 | 77.25 | 86.89 | 129 | 93.83 | 93.87 | 98.00 | 99.28 | 107.89 | 116.10 |
| 30 | 23.60 | 26.24 | 28.06 | 31.86 | 37.75 | 42.52 | 80 | 52.99 | 58.54 | 60.74 | 69.09 | 78.17 | 87.80 | 130 | 93.85 | 94.09 | 98.70 | 99.87 | 108.51 | 116.44 |
| 31 | 23.82 | 26.50 | 28.13 | 32.02 | 38.37 | 43.25 | 81 | 54.00 | 58.43 | 62.01 | 69.43 | 78.92 | 88.68 | 131 | 94.50 | 94.56 | 99.44 | 100.41 | 108.99 | 116.95 |
| 32 | 23.93 | 26.54 | 28.47 | 32.45 | 38.94 | 43.86 | 82 | 54.75 | 58.91 | 62.53 | 70.32 | 79.04 | 90.00 | 132 | 95.19 | 95.97 | 99.65 | 101.04 | 109.64 | 117.59 |
| 33 | 24.08 | 27.13 | 29.37 | 33.58 | 40.05 | 45.14 | 83 | 55.67 | 60.01 | 63.80 | 70.62 | 79.75 | 90.16 | 133 | 95.88 | 96.07 | 100.17 | 101.66 | 110.25 | 118.27 |
| 34 | 24.18 | 27.37 | 29.83 | 33.98 | 40.65 | 45.76 | 84 | 56.67 | 60.55 | 64.24 | 71.24 | 80.57 | 90.87 | 134 | 96.55 | 96.64 | 100.94 | 102.34 | 110.93 | 118.93 |
| 35 | 24.46 | 28.19 | 30.34 | 34.60 | 41.44 | 46.72 | 85 | 57.60 | 61.51 | 65.06 | 72.12 | 81.22 | 91.48 | 135 | 97.10 | 98.12 | 101.64 | 103.01 | 111.65 | 119.64 |
| 36 | 24.69 | 28.20 | 30.73 | 35.51 | 42.27 | 48.04 | 86 | 58.58 | 62.78 | 65.92 | 72.97 | 81.99 | 91.98 | 136 | 97.73 | 98.79 | 103.18 | 103.68 | 112.36 | 120.36 |
| 37 | 25.12 | 28.65 | 31.18 | 36.11 | 42.99 | 48.91 | 87 | 59.64 | 63.31 | 66.90 | 73.10 | 82.67 | 92.57 | 137 | 98.39 | 99.01 | 103.93 | 104.28 | 112.89 | 120.97 |
| 38 | 25.36 | 28.96 | 31.68 | 36.78 | 43.77 | 49.87 | 88 | 60.82 | 64.24 | 67.74 | 74.14 | 82.98 | 93.18 | 138 | 99.09 | 99.50 | 104.68 | 105.04 | 114.49 | 121.78 |
| 39 | 25.61 | 29.37 | 32.22 | 37.10 | 44.69 | 51.01 | 89 | 62.16 | 65.41 | 69.04 | 74.74 | 84.02 | 93.75 | 139 | 99.78 | 101.03 | 105.02 | 105.74 | 114.77 | 122.45 |
| 40 | 25.63 | 29.65 | 32.28 | 37.42 | 45.42 | 51.50 | 90 | 63.45 | 65.67 | 69.25 | 74.79 | 84.26 | 93.77 | 140 | 100.47 | 101.25 | 105.47 | 106.43 | 115.22 | 123.15 |
| 41 | 25.85 | 30.15 | 32.93 | 38.14 | 46.26 | 52.43 | 91 | 63.73 | 66.02 | 69.75 | 74.83 | 84.30 | 93.83 | 141 | 101.16 | 101.76 | 106.26 | 107.08 | 115.76 | 123.67 |
| 42 | 26.12 | 30.64 | 33.64 | 38.81 | 47.15 | 53.60 | 92 | 64.74 | 66.84 | 70.43 | 75.57 | 85.10 | 94.14 | 142 | 101.47 | 102.50 | 107.04 | 107.77 | 116.44 | 124.37 |
| 43 | 26.36 | 30.76 | 33.93 | 39.76 | 48.48 | 55.26 | 93 | 65.75 | 67.70 | 71.36 | 76.31 | 85.59 | 94.41 | 143 | 102.18 | 103.24 | 107.81 | 108.46 | 117.18 | 125.10 |
| 44 | 26.78 | 31.20 | 34.60 | 40.32 | 48.84 | 55.79 | 94 | 66.77 | 68.53 | 72.05 | 77.01 | 86.32 | 94.54 | 144 | 102.89 | 103.98 | 108.62 | 109.14 | 117.88 | 125.79 |
| 45 | 26.79 | 31.54 | 35.08 | 40.97 | 49.50 | 57.19 | 95 | 67.80 | 69.31 | 72.82 | 77.74 | 86.76 | 94.78 | 145 | 103.17 | 105.58 | 109.84 | 109.87 | 118.60 | 126.47 |
| 46 | 27.04 | 31.55 | 35.44 | 41.25 | 50.20 | 57.71 | 96 | 68.82 | 70.10 | 74.16 | 78.37 | 87.13 | 95.18 | 146 | 103.87 | 106.26 | 110.19 | 110.52 | 119.31 | 127.16 |
| 47 | | | | | | | | | | | | | | | | | | | | |